



## UP-TO-DATE INFORMATION DELIVERED BY EXPERTS IN THE FIELD

Time: 11:30am-1:30pm – Working Lunch Provided

The 'Raising the Bar' Mini-Series has been created to assist MBEs to develop, know, and grow their business. Each unique session of this upcoming series, starting on **Wednesday, March 27, 2019**, is a maximum of 2-hours long, (including a working lunch), for participants to learn how to conduct business with corporations, government entities and other major purchasers - and then return to the normal routine of business. These series will be informative, productive and invaluable, and we hope that you will make plans to attend. Register now... for your next level of success!

### MARCH 27, 2019

#### DOING BUSINESS WITH US

Tap into a knowledge base that can help promote and expand your business. Learn how to do business with **Jefferson County Public Schools (JCPS)**.

*Presented by Christopher S. Wood, MBA, CDP, National Diversity Council Certified Diversity Professional (NDCCDP), Coordinator Minority Enterprise - Diversity, Equity and Poverty Programs*

TIME: 11:30am – 1:30pm EST

LOCATION: Norton Healthcare Medical Building, 9<sup>th</sup> Floor Leatherman Spine Center Conference Room, 210 E. Gray St., Louisville, KY 40202

### JUNE 7, 2019

#### DOING BUSINESS WITH US

Learn firsthand how to conduct business with **Cigna Healthcare**... how to connect, and much more!

*Presented by:*

- Reginald 'Reggie' White, General Manager Government & Education
- Kendra Burris-Austin, Director Supplier Diversity, Cigna/ESI
- Mary Tate, Sr. Vice President Sales and Marketing Community Strategy
- Ginger Anderson, Supplier Diversity Manager

TIME: 1:00pm – 2:30pm CST

LOCATION: The Crescent Club, 6075 Poplar Ave., Suite 909, Memphis, TN 38119

### JULY 24, 2019

#### DOING BUSINESS WITH US

Get on board with the **Transit Authority of River City (TARC)** – learn how to do business with TARC and connect!

*Presented by Michael Ratchford, Director of Purchasing*

TIME: 11:30am – 1:30pm EST

LOCATION: Norton Healthcare Medical Building, 9<sup>th</sup> Floor Leatherman Spine Center Conference Room, 210 E. Gray St., Louisville, KY 40202

### AUGUST 29, 2019

#### DOING BUSINESS WITH US

Learn about procurement opportunities on the horizon, and how to do business with **Skanska USA Building, Inc.**

*Presented by Alisha Yates Wix, Vendor Diversity and Marketing*

TIME: 11:30am – 1:30pm CST

LOCATION: 500 Meridian Boulevard, Suite 100, Franklin, TN 37067

### SEPTEMBER 12, 2019

#### DOING BUSINESS WITH US

There are great opportunities to learn about at **Nashville Electric Service (NES)** - how to connect, understand NES's philosophy... and much more!

*Presented by Amy Wheeler, Supplier Diversity Coordinator, Procurement & Materials Management Section*

TIME: 11:30am – 1:30pm CST

LOCATION: 1214 Church Street, Nashville, TN 37246

# REGISTRATION FORM

Please return this completed form, via e-mail to: Ben Bluit, MBE Services Manager - [bbluitt@tsmsdc.net](mailto:bbluitt@tsmsdc.net)  
FEE: TSMSDC Certified MBEs or TSMSDC Corporate Members - FREE  
FEE: MBEs (Non-Certified), Corporate (Non-Member) or Others - \$50.00 (includes lunch)

Organization:  TSMSDC Certified MBE  TSMSDC Corporate Member  MBE (Non-Certified)  
 Corporate (Non-Member)  Others – Please Specify: \_\_\_\_\_

Company Name	Contact Name	Title	
Address	City	State	Zip Code
Telephone	Fax		
E-mail	Web Address		

Description of Business

Name of Recruiter and Company (No changes after submission of registration form. Attach Names/Titles of Additional Registrants.)

# PAYMENT METHOD

Payment MUST be received prior to event. Total Payment Due: \$ \_\_\_\_\_

Check or Money Order  Purchase Order (P.O.#: \_\_\_\_\_)

Make checks payable to:  
TriState Minority Supplier Development  
Council 'Raising the Bar' Mini-Series  
One Riverfront Plaza, 401 W. Main St., Suite 1706, Louisville, KY 40202

Credit Card  VISA  MasterCard  AMEX

Cardholder Name	Card Number	CVC	Expiration Date
Billing Address	City	State	Zip Code

Signature

**\*1% surcharge on all credit card transactions.** Please e-mail credit card payment info and registration to: [bbluitt@tsmsdc.net](mailto:bbluitt@tsmsdc.net)

**PLEASE CHECK THE BOX FOR EACH SEMINAR THAT YOU ARE ATTENDING**

- March 27, 2019 "Doing Business With Us"... Jefferson County Public Schools (JCPS) – Louisville, KY
- June 7, 2019 "Doing Business With Us" ... Cigna Healthcare – Memphis, TN
- July 24, 2019 "Doing Business With Us" ... Transit Authority of River City (TARC) – Louisville, KY
- August 29, 2019 "Doing Business With Us" ... Skanska USA Building, Inc. – Nashville, TN
- September 12, 2019 "Doing Business With Us" ... Nashville Electric Service (NES), Nashville, TN

If you have any questions, please call Susan Marston, or Ben Bluit at the TSMSDC Kentucky Regional Office - T: 502-365-9762.  
(Rev. 1 July, 2019)

SPONSORED BY:

