

TRISTATE MINORITY SUPPLIER DEVELOPMENT'S MINI SERIES - ADDRESSING THE ESSENTIAL NEEDS OF OUR MBEs

# RAISING THE BAR

THIS WAY TO THE NEXT LEVEL OF SUCCESS



## UP-TO-DATE INFORMATION DELIVERED BY EXPERTS IN THE FIELD

Time: 11:30AM-1:30PM – Working Lunch Provided

**MARCH 14, 2017**

### DOING BUSINESS WITH US

Don't miss this great opportunity to find out what it takes to do business with **Fayette County Public Schools (FCPS)**

*Presented by Marilyn Clark, Manager – Economic Development and Matt Moore, Purchasing - FCPS*

LOCATION: Fayette County Public Schools Warehouse, 1126 Russell Cave Road, Lexington, KY 40505

**MAY 18, 2017**

### DOING BUSINESS WITH US

Learn firsthand the actual requirements necessary for conducting business with both the **University of Kentucky**, and **Norton Healthcare**. You really can't afford to miss this!

*Presented by State Representative George Brown, Supplier Diversity Business Enterprise Coordinator - University of Kentucky AND Anthony Mathis, Director, Energy & MWBE Initiatives – Norton Healthcare*

LOCATION: Norton Healthcare Medical Building, 9<sup>th</sup> Floor Conference Room, 210 E. Gray St., Louisville, KY 40202

**JULY 12, 2017**

### DOING BUSINESS WITH US

This is a great opportunity to learn about the **Cincinnati/Northern Kentucky International Airport (CVG)** – how to connect, understand CVG's philosophy... and much more!

*Presented by Joe Huber, Director of Contract & Procurement Administration – CVG*

LOCATION: Cincinnati/Northern Kentucky Intl Airport, CVG Center, 77 Comair Blvd, Erlanger, KY 41018

**AUGUST 17, 2017**

### DOING BUSINESS WITH US

Get on Board with **Louisville Regional Airport Authority** - learn how to do business with the Airport and connect!

*Presented by Tom Middleton, Director of Purchasing & Procurement – Louisville Regional Airport Authority*

LOCATION: Norton Healthcare Medical Building, 9<sup>th</sup> Floor Conference Room, 210 E. Gray St., Louisville, KY 40202

**OCTOBER 5, 2017**

### DOING BUSINESS WITH US

Tap into a knowledge base that can help to take your business further. Learn how to do business with **Ingersoll Rand** - their brand names include Club Car®, Ingersoll Rand®, Thermo King® and Trane®.

*Presented by Jackie LaJoie, Supplier Diversity Manager, Ingersoll Rand*

LOCATION: Norton Healthcare Medical Building, 9<sup>th</sup> Floor Conference Room, 210 E. Gray St., Louisville, KY 40202

**NOVEMBER 16, 2017**

### DOING BUSINESS WITH US

Learn about procurement opportunities on the horizon as you connect and learn how to do business with **Louisville Metro Government**.

*Presented by Louisville Forward and Purchasing*  
LOCATION: Norton Healthcare Medical Building, 9<sup>th</sup> Floor Conference Room, 210 E. Gray St., Louisville, KY 40202

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**TMSDC**  
TriState  
Minority Supplier  
Development Council

**DECEMBER 7, 2017**

## DOING BUSINESS WITH US

Tap into a knowledge base that can help to take your business further. Learn how to do business with City of Germantown, Tennessee.

*Presenter by: Lisa Piefer, Procurement Director, City of Germantown, Tennessee*

LOCATION: The Sims Financial Group, Inc., 855 Ridge Lake Blvd., Suite 303  
Memphis, TN 38120

This 'Raising the Bar' Mini-Series session is also sponsored by:



THE SIMS FINANCIAL GROUP, Inc.  
[www.SimsFinancialGroup.com](http://www.SimsFinancialGroup.com)



**DECEMBER 12, 2017**

## DOING BUSINESS WITH US WORKSHOP AT THE NEW 'BUSINESS MARKETPLACE' CONFERENCE... 'MAKING CONNECTIONS THAT COUNT'

Another opportunity to learn and connect with industry specialists that can help you to increase your bottom line!

*Panelists include: Louisville Regional Airport Authority (LRAA), Valvoline, Nashville Electric Service (NES), Louisville and Jefferson County Metropolitan Sewer District (MSD) Toyota Motor Engineering & Manufacturing North America, Hooven-Dayton Corporation*

LOCATION: Galt House Hotel, 140 N 4<sup>th</sup> St.,  
Louisville, KY 40202

**To attend, please see Business Marketplace event registration information.**

SPONSORED BY:



## REGISTRATION FORM

Please return this completed form, via e-mail to: Ben Bluit, MBE Services Manager - bbluitt@tsmsdc.net

FEE: TSMSDC Certified MBEs or TSMSDC Corporate Members - FREE

FEE: MBEs (Non-Certified), Corporate (Non-Member) or Others - \$50.00 (includes lunch)

Organization:  TSMSDC Certified MBE  TSMSDC Corporate Member  MBE (Non-Certified)  
 Corporate (Non-Member)  Others – Please Specify: \_\_\_\_\_

Company Name		Contact Name	Title
Address		City	State
			Zip Code
Telephone		Fax	
E-mail		Web Address	
Description of Business			

Name of Recruiter and Company (No changes after submission of registration form. Attach Names/Titles of Additional Registrants.)

## PAYMENT METHOD

Payment MUST be received prior to event. Total Payment Due: \$ \_\_\_\_\_

Check or Money Order  Purchase Order (P.O.#: \_\_\_\_\_)

Make checks payable to:

TriState Minority Supplier Development

Council 'Raising the Bar' Mini-Series

One Riverfront Plaza, 401 W. Main St., Suite 1706, Louisville, KY 40202

Credit Card  VISA  MasterCard  AMEX

Cardholder Name	Card Number	CVC	Expiration Date
Billing Address	City	State	Zip Code
Signature			

**\*1% surcharge on all credit card transactions.** Please e-mail credit card payment info and registration to: bbluitt@tsmsdc.net

### PLEASE CHECK THE BOX FOR EACH SEMINAR THAT YOU ARE ATTENDING

- March 14, 2017 "Doing Business With Us ... Fayette County Public Schools (FCPS) – Lexington, KY
- May 18, 2017 "Doing Business With Us ... University of Kentucky and Norton Healthcare – Louisville, KY
- July 12, 2017 "Doing Business With Us ... Cincinnati/Northern Kentucky International Airport (CVG) – Erlanger, KY
- August 17, 2017 "Doing Business With Us ... Louisville Regional Airport Authority – Louisville, KY
- October 5, 2017 "Doing Business With Us ... Ingersoll Rand – Louisville, KY
- November 16, 2017 "Doing Business With Us ... Louisville Metro Government – Louisville, KY
- December 7, 2017 "Doing Business With Us ... City of Germantown – Germantown, TN
- December 12, 2017 "Doing Business With Us ... 'MAKING CONNECTIONS THAT COUNT' Workshop at the new Business Marketplace, Louisville, KY **NOTE: TO ATTEND, PLEASE SEE BUSINESS MARKETPLACE REGISTRATION INFORMATION**

If you have any questions, please call Susan Marston, or Ben Bluit at the TSMSDC Kentucky Regional Office - T: 502-365-9762.