

TRISTATE MINORITY SUPPLIER DEVELOPMENT'S MINI SERIES - ADDRESSING THE ESSENTIAL NEEDS OF OUR MBES

# RAISING THE BAR

THIS WAY TO THE NEXT LEVEL OF SUCCESS



## UP-TO-DATE INFORMATION DELIVERED BY EXPERTS IN THE FIELD

Time: 11:30AM-1:30PM – Working Lunch Provided

Location – September 28, and October 29, 2016 : Norton Healthcare, 9<sup>th</sup> Floor Conference Room, 234 E. Gray Street, Louisville, KY 40202

Location – November 8, 2016: Fayette County Public Schools Warehouse, 1126 Russell Cave Road, Lexington, KY 40505

MARCH 15, 2016

### DOING BUSINESS WITH US

Feeling left out? Come find out what it takes to do business with Norton Healthcare.

*Presented by Anthony Mathis - Director, Contract Authority; Tim Findley, Ed.D, MBA CCDP/AP System Directory, Diversity and Inclusion; Bren N. Pacanowski MBA, Director of Purchasing - Norton Healthcare*

APRIL 20, 2016

### DOING BUSINESS WITH US

Another Corporation provides a candid view of Supplier Diversity and how to do business with them. You really can't afford to miss this!

*Presented by Stanford T. Williams Jr. - VP, Chief and Diversity Officer, Messer Construction*

MAY 18, 2016

### MARKETING & SOCIAL MEDIA IMPORTANCE

Don't miss the opportunity to learn from one of the most influential National Ad Agencies!

*Presented by Stacey Wade, CEO - NIMBUS*

JUNE 15, 2016

### DOING BUSINESS WITH US

Get on Board with TARC! Who does the purchasing at TARC? Come hear from the man himself.

*Presented by Michael Ratchford, Director of Purchasing, TARC (Transit Authority of River City)*

JULY 27, 2016

### GETTING TO KNOW TOYOTA

This is a great opportunity to learn about Toyota North America, Inc. - how to connect with Toyota, understand the Toyota philosophy... and much more!

*Presented by Chuck Hendrix, Senior Supplier Diversity Manager, Toyota North America, Inc.*

AUGUST 24, 2016

### USE IT....DON'T LOSE IT

How to Maximize your Certification with TSMSDC to grow your business. Hear success stories from other Certified MBEs on how they did it!

*Presented by Tierra Kavanaugh Wayne, CEO – TKT Associates (Toyota Tier 1 Supplier, in addition to other clients – Humana, LG & E, KU, amongst others!*

Sponsored by:



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**TMSDC**  
TriState  
Minority Supplier  
Development Council

## ADDITIONAL DATES:

**SEPTEMBER, 28 2016**

### DOING BUSINESS WITH US

Tap into a knowledge base that can help to take your business further. Learn how to do business with LG & E, KU.

*Presented by Eboni Edwards, Supplier Diversity Manager, Louisville Gas & Electric, Kentucky Utilities (LG & E, KU)*

#### **Please note new venue:**

Norton Healthcare  
Gray Street Medical Building  
9<sup>th</sup> Floor Conference Room  
210 E. Gray Street  
Louisville, KY 40202

**FREE PARKING:** Attached parking garage to Norton Healthcare's 210 E. Gray Street Building. Please bring your parking ticket with you to be validated.

**OCTOBER 26, 2016**

### DOING BUSINESS WITH US

Learn about procurement opportunities on the horizon, as you connect and learn how to do business with KCTCS.

*Presented by Brenda Nolan, Procurement Manager, Kentucky Community & Technical College System (KCTCS)*

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**NOVEMBER 8, 2016**

### DOING BUSINESS WITH US

Another opportunity to learn and connect with industry specialists that can help you to increase your bottom line! Learn too, how to do business with FCPS.

*Presented by Marilyn Clark, Manager of Economic Development, Fayette County Public Schools, (FCPS) Lexington*

#### **PLEASE NOTE CHANGE OF VENUE:**

Fayette County Public Schools  
Warehouse, 1126 Russell Cave Road,  
Lexington, KY 40502

Sponsored by:

**Messer**  
WeAreBuilding.

**NORTON**  
HEALTHCARE

# REGISTRATION FORM

Please return this completed form, via e-mail to: Ben Bluit, MBE Services Manager - bbluitt@tsmsdc.net

FEE: TSMSDC Certified MBEs or TSMSDC Corporate Members - FREE

FEE: MBEs (Non-Certified), Corporate (Non-Member) or Others - \$50.00 (includes lunch)

Organization:  TSMSDC Certified MBE  TSMSDC Corporate Member  MBE (Non-Certified)  
 Corporate (Non-Member)  Others – Please Specify: \_\_\_\_\_

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Company Name	Contact Name	Title	
Address	City	State	Zip Code
Telephone	Fax		
E-mail	Web Address		
Description of Business			

Name of Recruiter and Company (No changes after submission of registration form. Attach Names/Titles of Additional Registrants.)

# PAYMENT METHOD

Payment MUST be received prior to event. Total Payment Due: \$ \_\_\_\_\_

Check or Money Order  Purchase Order (P.O.#: \_\_\_\_\_)

Make checks payable to:

TriState Minority Supplier Development

Council 'Raising the Bar' Mini-Series

One Riverfront Plaza, 401 W. Main St., Suite 1706, Louisville, KY 40202

Credit Card  VISA  MasterCard  AMEX

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Cardholder Name	Card Number	CVC	Expiration Date
Billing Address	City	State	Zip Code
Signature			

**\*1% surcharge on all credit card transactions.** Please e-mail credit card payment info and registration to: bbluitt@tsmsdc.net

## PLEASE CHECK THE BOX FOR EACH SEMINAR THAT YOU ARE ATTENDING

- March 15, 2016 "Doing Business With Norton Healthcare
- April 20, 2016 "Doing Business With Messer Construction
- May 18, 2016 "Marketing and Social Media Importance" – NIMBUS
- June 15, 2016 "Doing Business With the Transit Authority of River City (TARC)
- July 27, 2016 "Getting to Know Toyota" – Toyota North America, Inc.
- August 24, 2016 "Use It ...Don't Lose It" – TKT Associates
- September 28, 2016 "Doing Business With Louisville Gas & Electric, Kentucky Utilities (LG & E, KU)  
*PLEASE NOTE NEW VENUE: Norton Healthcare, Gray Street Medical Building, 9<sup>th</sup> Floor Conference Room, 210 E. Gray Street, Louisville, KY 40202*
- October 26, 2016 "Doing Business With Kentucky Community & Technical College System (KCTCS)  
*PLEASE NOTE NEW VENUE: Norton Healthcare, Gray Street Medical Building, 9<sup>th</sup> Floor Conference Room, 210 E. Gray Street, Louisville, KY 40202*
- November 8, 2016 "Doing Business With Fayette County Public Schools (FCPS) - **PLEASE NOTE CHANGE OF VENUE:**  
*Fayette County Public Schools Warehouse, 1126 Russell Cave Road, Lexington, KY 40505*

If you have any questions, please call Susan Marston, or Ben Bluit at the TSMSDC Kentucky Regional Office - T: 502-365-9762.